

**Willimantic Food Co-op
Board of Directors Meeting
November 7, 2013**

Present: Begg, Clark, Golaski, Kyer, O'Hara, Rubin, Smith, Walker
Kridler (8:30pm)

Call to Order: 7:10pm Matthew Kyer acting Chair

October 3, 2013 minutes approved. Stephanie abstained

Monitoring Reports:

D.7: John made a motion we are in compliance. Kirk seconded. Approved

General Manager- Financial Condition: Stephanie made a motion that Alice is in compliance. John seconded. Approved. Bryan and Alice abstained

Store Update:

8% sales growth YTD

9% October sales growth

735 new members this year thus far

New monthly staff newsletter called The Co-Workers Monthly

There is a WAIM Walk For Warmth donation box at the store

Old Business:

Update on selling meat on the floor. Discussion on Alice's article for the newsletter.

Discussion on where to put meat and reflecting the way to do it. The board wants to

create

and sustain a meaningful relationship with Co-op members concerning this.

Pro-forma Report: Patty called NCGA. Told her it is best to use Bill Gessner. NCGA will send people to the Co-op and then give a peer audit report, but this needs to be done

before

we start a pro-forma. Alice said we need to look at key indicators as to how we are performing so we can better compare to other co-ops. Johnnie said we need to talk to

Bill

Gessner to find out if we are ready for a pro-forma and then what we will need to do.

Bonus Statement: tabled until December meeting

Policy Governance "E" Policy: it was reported that it has to do with finances concerning expansion

New Business: The board watched an Expansion Webinar, which was a CBLD
Production

Adjourn: 9:10pm